



## Virtual DiSC® Classic Train-the-Trainer Program

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### **DiSC® - the most trusted learning instrument in the industry**

With 30 years of proven reliability and over 40 million users, DiSC® *Classic* is a validated easy to use learning tool that brings out the best in people. It is used worldwide in dozens of training and coaching applications, including organizational development and performance improvement. DiSC *Classic* can help improve communication, ease frustration and conflict, and develop effective managers and teams. The power of DiSC *Classic* is available on paper or online via the Electronic Profile Information Center (EPIC) — just choose the response format and report that best meets your needs.

### **What is a Virtual DiSC Classic Train-the-Trainer Program?**

The Virtual DiSC Classic Train-the-Trainer program empowers trainers, coaches, managers and consultants to learn the DiSC model, administer the DiSC learning tools, and then utilize the model and tools to accomplish personal and organizational goals.

The Virtual DiSC Classic Train-the-Trainer includes a variety of DiSC based training platforms including individual on-line training, self-study and personalized one-on-one telephone coaching. The training takes approximately 15 hours to complete.

### **Virtual DiSC Classic Train-the-Trainer Process**

- Each DiSC Classic Train-the-Trainer student will participate in 5 one-hour on-line training sessions. Participants will schedule training sessions with our DiSC Master Trainer.
- Participate in your first conference call (1 of 5 one-hour training sessions) with our DiSC Master Trainer to review the objectives for the training program, discuss your specific outcomes and receive an orientation to the virtual training program. At this time you will also schedule your four additional on-line training sessions.

- A series of three on-line assessments will be emailed to you through- out your 5 hours of virtual training. Self-study will be required after the completion of each profile. Your follow-on conference calls after self-study will debrief your personal report and review applications/purpose of each profile. You will also experience several DiSC exercises and activities that are tied to your specific training situations and applications
- An in-depth study of the DiSC Model of Human behavior will be covered during one of your training sessions.
- A complete overview of the DiSC Classic Facilitation System will be included in one of your training sessions. The Facilitation System includes a trainers manual, DVD with video vignettes, 100 professionally designed customizable PowerPoints, Handout templates, QuickDiSC playing cards, and People Reading Cards. The DiSC Classic Facilitation System includes everything you need to administer and facilitate DiSC Classic-based learning in a classroom setting. Time will be spent planning on how you will specifically use these resources in your upcoming coaching engagements or training programs.
- Homework will be assigned which includes reviewing DiSC research reports, watching DVD video vignettes and reviewing PowerPoints from the DiSC Classic Facilitation System, preparing a teach-back and produce a plan using one of the DiSC learning instruments in your first training or coaching session.
- Your training fee includes an EPIC (Electronic Profile Information Center) account. This is the on-line platform that you will use to send out DiSC assessment links to participants attending your training or coaching session. A thorough orientation to the system will be covered in one of your training sessions.
- Your final one-hour training session will be held after you deliver your first training program or coaching meeting using a DiSC profile or report. Our DiSC Master Trainer will debrief this experience with you, answer questions you may have and provide you with avenues for future training and support using DiSC.

**Profiles included in your DiSC Classic Train-the-Trainer program:**

[DiSC Classic 2.0 Profile Report - \(see sample\)](#)

[PPSS DiSC General Characteristics Report- \(See sample\)](#)

[DiSC Management Action Planner - \(See sample\)](#)

## **Trainer resources included in your DiSC Classic Train- the-Trainer program:**

[DiSC Classic Facilitation System with DVD](#)

[QucikDiSC Cards](#)

[People Reading Cards](#)

EPIC Account

### **On-going support and service**

Following your DiSC Classic training, our trainers are available to respond to questions that may arise after the completion of the train-the-trainer to ensure your success and to take your DiSC learning to a new level.

If in-depth coaching is needed, additional DiSC coaching sessions are available for \$125 per hour.

### **Multiple Trainer DiSC Classic Train-the-Trainer**

If several people from your organization want to take the Virtual DiSC Classic Train-the-Trainer and share one DiSC Classic Facilitation System and one EPIC account, the cost of the training will be reduced by \$1,500 for each additional participant. (One participant will pay the full price of \$2,495 and each additional participant will pay the reduced fee of \$995.)

### **Virtual DiSC Classic Train-the-Trainer tuition:**

\$2,495 per person - includes the DiSC Classic Facilitation System

\$995 per person - if student already owns/shares a DiSC Classic Facilitation System

### **Money-Back Guarantee**

If you are not fully satisfied with our DiSC Train-the-Trainer, we will refund 100% of your tuition less the cost of the materials you received.

### **Prefer a CLASSROOM DiSC ClasicTrain-the-Trainer Course?**

Call 866-446-1586 for more information and details on how to schedule an on-site DiSC Classic Train-the-Trainer.